vitaboom

Debra Wolf MS, CNS February 19, 2025



Welcome to the future of supplement recommendations

- Need
- Problem
- Solution
- Next Steps



BY 2028 THE US SUPPLEMENT MARKET IS EXPECTED TO REACH

\$4.4B

>5% GROWTH ANNUALLY

Spend on wellness products and services is expected to reach \$450B

Sources: <u>IMARC Group</u> and <u>McKinsey</u>

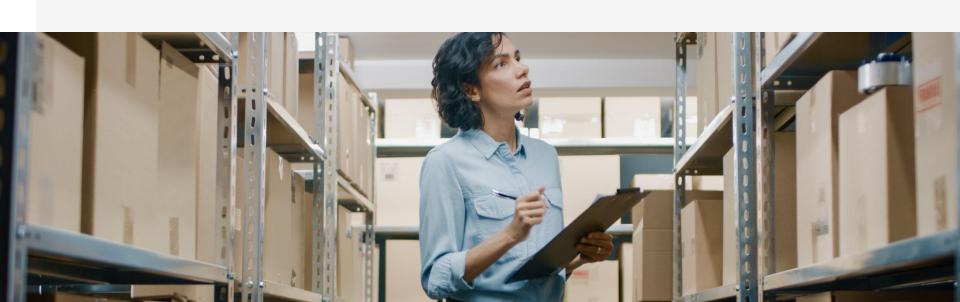


PROBLEM:

BUSINESSES, INFLUENCERS & PRACTITIONERS

Don't want to:

- Private label expensive supplements
- Deal with stocking and fulfillment
- Have store losses
- Manage expiration dates



PROBLEM:

SUPPLEMENT BRANDS

- Need to get in front of Businesses, Influencers and Practitioners
- Find it difficult to create recurring consumer revenue











PROBLEM:

CONSUMERS

Need to:

- Buy and store multiple bottles
- Put together their own daily baggies
- Manage expiration dates
- Difficult to customize based on bloodwork & genetics

THE SOLUTION

EASY, CONVENIENT, BRANDED AND UNIQUE

DAILY PILL POUCHES.

Health experts, practitioners, and businesses recommend their favorite supplements to their customers - VITABOOM delivers them in a customized branded box every month.





Benefits of Working with Vitaboom



Your branded box/protocol



Catalog of professional grade supplement brands



cGMP certified - daily dosed travel friendly packets



\$0.00 costs to get started - 30% revenue share



Subscriptions delivered every 30 days



Increased compliance



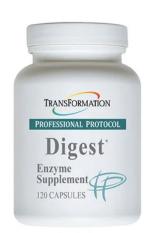
No supplement sales lost to competitors



Fulfillment and support handled by Vitaboom



Premium Grade Supplement Brands

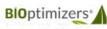


TRANSFORMATION









BIOTICS







































































Benefits

Feedback we are hearing!

- Increased compliance from patients
- Less external competition
- Easy to use
- Average monthly spending \$150
- Subscription model ramps revenue quickly

I think I love these! I like that I don't have to work hard to buy or take my supplements!

- Andrea S. (Client)



Benefits

Feedback we are hearing!

"Compliance was always a challenge for my clients—until I switched to Vitaboom's custom protocol packs. Now, they actually follow through with their regimens, and I've seen a significant improvement in their results."

Dr. Lee Ann Keeling, MD - Top Doc

"Vitaboom has significantly improved the way I create personalized supplement protocols for my patients. The high-quality formulations, customizable options, and seamless fulfillment process allow me to focus on patient care while ensuring my patients receive the best supplements in the most convenient way. The custom stack packs are a game-changer—eliminating the need to open multiple bottles, keeping supplements fresh, and making daily adherence effortless."

Jessica Brewer, PA-C - Wellbeing Medical

Getting Started Is Easy!



Elevate Your Script with Vitaboom + GetHealthy

Personalized daily supplement stacks, integrated seamlessly into *your* branded online GetHealthy store.

LEARN MORE ABOUT GETHEALTHY





Two Leaders in Wellness - One Vision for Healthier Lives

- Vitaboom's innovative daily stacks are designed to deliver essential nutrients efficiently
- GetHealthy's mission is to empower practitioners with cutting-edge tools and resources

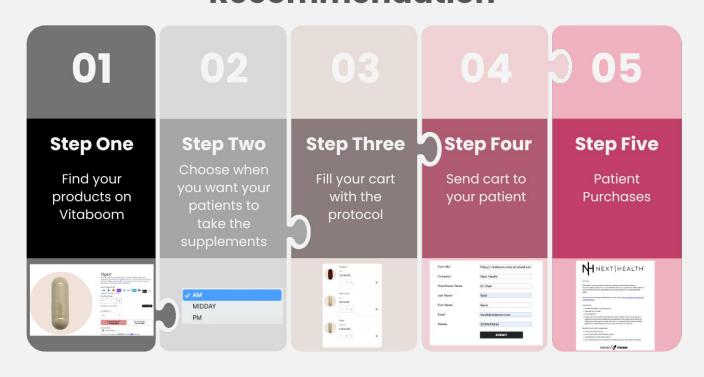
Next Steps

Pick your plan

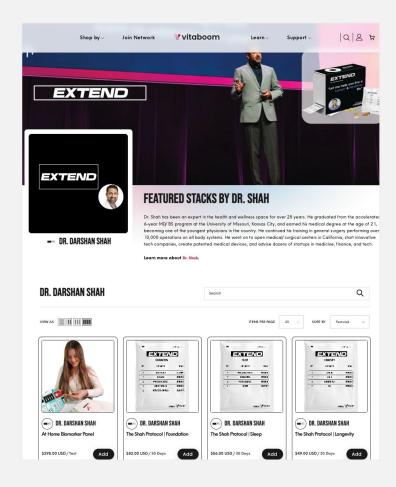


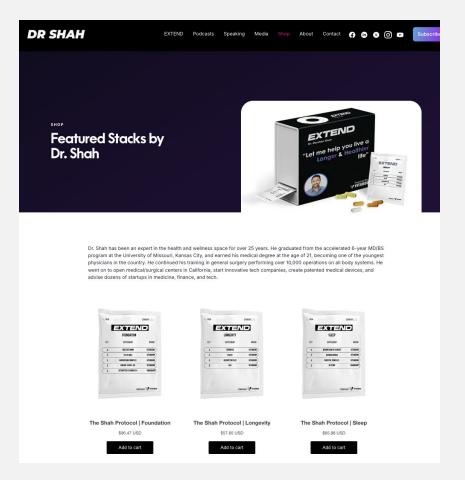
	Basic	Professional
Margin on sales	Yes	Yes
Recommendation tool	Yes	Yes
Branded recommendation emails and texts	Yes	Yes
Branded box and insert	Yes or No	Yes
Page on Vitaboom.com	No	Yes
Social media launch	No	Yes
Implementation Fee?	No	No

Sending a Personalized Recommendation



Custom Protocols On Vitaboom And Your Website!





Next Steps

Basic Plan Get started in a day!

- 1. Email <u>dwolf@vitaboom.com</u> to get set up
- 2. Sign agreement
- 3. Provide header for recommendation emails
- 4. Train you and your staff on recommending protocols from Vitaboom
- 5. Begin recommending!



Next Steps

Professional Plan 1 Week To Get Started

- Fill out form <u>https://vitaboom.com/pages/become-a</u> <u>-health-expert</u>
- 2. Sign agreement
- 3. Provide protocol and creative assets
- 4. Approve Vitaboom page
- 5. Approve branded box
- 6. Train you and your staff on recommending protocols from Vitaboom
- 7. Begin recommending!





Pro Tip: Vitaboom will help design your protocols

THE TEAM

Medical & Marketing Experts



Darshan Shah, MD Founder and CEO

UMKC MD, Mayo clinic trained surgeon, Harvard Business School Alumni

3x Founder & CEO in Health & Wellness Vertical including franchised Health Optimization and Longevity center, NextHealth.



Justin Saunders Founder and COO

UT McCombs MBA

6 years strategy consulting at BCG & SBI Growth Advisory with a focus on Sales & Marketing Effectiveness.



Debra Wolf MS, CNS Director Sales and Marketing

MS Human Nutrition

10+ years in the health and wellness space. Founding sales and account management team member at supplement distribution platform, Fullscript. Scaled company to market leader (multi 9-figure growth).

THE TEAM

Scientific And Industry Advisors



Dr. Jeffrey Bland Co-Founder, The Institute for Functional Medicine

Dr. Bland has been a leader in the nutritional medicine field for over 30 years. He is founder and president of the Personalized Lifestyle Medicine Institute, as well as founder and Chairman Emeritus of The Institute for Functional Medicine. Dr. Bland also served as the first Chief Science Officer at Metagenics from 2000-2012.



Shawn Wells MPH, LDN, RD, CISSN, FISSN

Shawn is a globally acclaimed nutritional biochemistry expert, revered as "The World's Greatest Formulator" in the supplement industry. With over two decades of experience, he has formulated more than 1100+ products, which are distributed worldwide.



Dr. Kara Fitzgerald Physician, Clinic Director, Author

Dr. Fitzgerald is actively engaged in clinical research on epigenetics and longevity using a diet and lifestyle intervention developed in her research and practice. She has published a consumer book titled <u>Younger You</u> as well as a companion cookbook, <u>Better Broths and Healing Tonics</u> based on her research



<u>snawnwells.com</u>

Jared Clark President / Owner Certify Consulting Group

Helps FDA-regulated companies establish QMS systems that exceed GMP and NSF compliance. ASQ Certified Pharmaceutical GMP Professional, ASQ Certified Manager of Quality / Organizational Excellence, LSS Certified Lean Six Sigma, RAP Certified Regulatory Professional, ASQ Certified Quality Auditor, PMI Certified Project Management Professional.



Ben Greenfield Health Consultant, Founder, Author

Ben Greenfield is a health consultant, speaker, and New York Times bestselling author of a variety of books including the widely popular titles Beyond Training, Boundless, Fit Soul, Spiritual Disciplines Journal, the Boundless Cookbook and Endure. He is the co-founder of the supplement company Kion and hosts a highly popular fitness, nutrition, and wellness website.



JJ Virgin Nutrition and Fitness expert and Author

JJ is a prominent TV and media personality who co-hosted TLC's Freaky Eaters and was the nutrition expert for Dr. Phil's Weight Loss Challenges. She speaks regularly, commanding audiences of 10,000 or more. She is the author of 4 NYTs best sellers and continues to help people over 40 transform their health.

THANK YOU.

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