# Enhancing Practice Management and Simplifying Your Practice

Gordan Vuckovic
Sales Manager
Transformation Enzyme Corporation







## **Top Problems with Holistic Health Care and their Solutions**

- Incomplete results because a patient does not understand the actions required on a treatment program.
- A decline in health after a good initial response (Herx) without having a plan in place to guide them through it.
- Incomplete results because patient stays in state of anxiety about their symptoms and emails or calls the office daily.
- Incomplete results due to patients feeling overwhelmed with restrictive diet and long list of supplements, so they fall off.
- Poor or no results because patient cannot afford to begin or stay on protocol.
- Balancing client appointments, administrative work, and personal life can be difficult. Many practitioners struggle with time management, which can lead to burnout and reduced quality of care.







## How The Thrive in 63 Program Compares...



Microbiome Labs \$350



DFH \$220 (14 DAYS)



Amy Meyers \$325



Xymogen \$178 (6 days)



Dr. Ruscio \$163



**Ancient Nutrition \$105** 



Metagenics \$365



## **7 SIGNS OF A SOUND GUT**

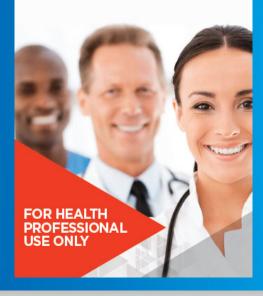


"Remove, Repair, Restore"



A Program Designed To Restore Health From The Inside Out

Meal Plans • Daily Menus
Food Journal • Shopping List
Supplements



Thrive in 63 is a simplified 63-day program broken down into 3 phases of 21-day increments:

#### PHASE 1



Phase 1 includes pill box and Thrive in 63 bracelet

#### PHASE 2



#### PHASE 3



This program improves practitioner efficiency with detailed meal plans and shopping lists, supplement guide, and a food diary for your patients to be accountable and learn how to take nutrition into their own hands.

### **ALL-IN-ONE PROGRAM!!!**

PHASE 1 \$140 WHOLESALE \$280 RETAIL

PHASE 2 & 3 \$130 WHOLESALE \$260 RETAIL

#### **OTHER BENEFITS**

Practitioner training guide
Facebook support group
Faster results
Lifestyle change vs quick fix
Affordable and simplified protocol
resulting in better compliance and
clinical outcomes



## **7 SIGNS OF A SOUND GUT**



# Thrive in 63: Your Solution to Working Smarter Not Harder

- Program provides 9 weeks of:
  - meal plans
  - recipes
  - shopping lists
  - food journals
  - supplements & protocol





## **7 SIGNS OF A SOUND GUT**



# How do you reverse it?

That is the good news - gut dysfunction can be corrected and thus many if not all of the signs and symptoms can be improved or eliminated.

Removing the offending agents is the first priority, which involves changing and adhering to a clean, nutrient-dense, regenerative diet. The second step is supporting the digestive process and replacing the beneficial bacteria. You must ensure optimal and complete digestion or even the healthiest of foods will continue to cause problems. This second step of supporting the digestive process is key to addressing the gut dysfunction fast and effectively.



This program will provide you with a 21-day meal plan, food lists, recipes and a food and supplement journal. The meal plan can be followed exactly, but does not have to be. You may swap out any food item for another food item in the same category. If the recipe is too complicated, simply cook the food item in your favorite way.

Recipes Include: Smoothies, Eggs, Entrées Salads/Vegetables, Soups and Snacks



A Program Designed To

#### Restore Health From The Inside Out

Meal Plans • Daily Menus
Food Journal • Shopping List
Supplements





## 7 SIGNS OF A SOUND GUT





## THRIVE IN 63 PROFITABILTY MODEL

nic days/month	2	0										
mber of Patients		4										
g. Price per kit	\$ 266.67	,										
rition rate per month	25	%										
Month	Patients											
	1 8	0 60	40	20	20	20	20	20	20	20	20	20
	2	80	60	40	20	20	20	20	20	20	20	20
	3		80	60	40	20	20	20	20	20	20	20
	4			80	60	40	20	20	20	20	20	20
	5				80	60	40	20	20	20	20	20
	6					80	60	40	20	20	20	20
	7						80	60	40	20	20	20
	8							80	60	40	20	20
	9								80	60	40	20
1	10									80	60	40
1	11										80	60
1	12											80
Total	8	0 140	180	200	220	240	260	280	300	320	340	360
Revenue	\$ 21,333.33	\$ \$ 37,333.33	\$ 48,000.00	\$ 53,333.33	\$ 58,666.67	\$ 64,000.00	\$ 69,333.33	\$ 74,666.67	\$ 80,000.00	\$ 85,333.33	\$ 90,666.67	\$ 96,000.00
Cost of Goods	\$ 10,666.6	\$ 18,666.67	\$ 24,000.00	\$ 26,666.67	\$ 29,333.33	\$ 32,000.00	\$ 34,666.67	\$ 37,333.33	\$ 40,000.00	\$ 42,666.67	\$ 45,333.33	\$ 48,000.00
Net profit	\$ 10,666.67	\$ 18,666.67	\$ 24,000.00	\$ 26,666.67	\$ 29,333.33	\$ 32,000.00	\$ 34,666.67	\$ 37,333.33	\$ 40,000.00	\$ 42,666.67	\$ 45,333.33	\$ 48,000.00
Aggregate Profits	\$ 10,666.6	7 \$ 29,333.33	\$ 53,333.33	\$ 80,000.00	\$ 109,333.33	\$ 141,333.33	\$ 176,000.00	\$ 213,333.33	\$ 253,333.33	\$ 296,000.00	\$ 341,333.33 (	\$ 389,333.33





## **Practitioners Love Thrive!!**

It has been my absolute pleasure to recommend Thrive in 63 by Transformation Enzyme Corporation for close to 10 years. It is my primary "gut/brain" reconnection program. We have seen many infertile women conceive. We have seen many skin issues resolve (for adults, children, and infants). We have seen chronic pain resolve. Time and again we have proven that if you can get the gut right, then the other 'ripple effect' issues will resolve themselves nicely. We love working with this ethical company, and we never worry about our clients getting inferior products. It is a joy to recommend such high-quality products.

- Dr. Polly Heil-Mealy, Abundant Health and Wellness Center, Humble, TX







## Why Transformation® Enzymes

- Founded, owned, and operated by clinicians
- Established in 1991 by Dr. DicQie Fuller, a pioneer in enzyme therapy
- Specializing in development of high-quality digestive enzyme, systemic enzyme, probiotic, and enzyme-delivered nutritional support products
- Clinical applications with educational resources and proven protocols
- Accessible technical support, clinical services, customer service
- Meet and exceed industry quality control guidelines



















## THE TRANSFORMATION® DIFFERENCE

- No fillers, additives, or unnecessary ingredients
- Enzymes for enhanced utilization of ingredients
- Designed for those with allergens and sensitivities
- Vegetarian products plus herbs, glandular formulas, and EFAs
- Product training for proper application of products and advanced clinical support from our education team
- Proven protocols to SIMPLIFY your practice
- 30 DAY MONEY BACK GUARANTEE



















## MORE THAN AN ENZYME COMPANY

**Adrenal & Thyroid** 

Adrenal Complex Thyroid Complex

**Blood Sugar** 

BalanceZyme Plus

Cardiovascular

Lypo

**Constipation** 

ReleaseZyme

**Detoxification** 

L-Drain

Liver Support

**Digestive Support** 

Digest

DigestZyme

**Children's Digestives** 

Kidz Digest Chewable Kidz Digest Powder

**Gluten Digestion** 

Carbo-G

**Fat Digestion** 

LypoZyme

EFA's

**Essential Fatty Acids** 

**GI Support** 

Gastro

GastroZyme

**Hormones** 

MasterZyme

**Immune System** 

Immune AV

**Inflammation** 

**Modulation** 

Protease

Protease 375K

Protease IFC

PureZyme

**Joint Support** 

Joint Health

**Probiotics** 

Plantadophilus

Probiotic

Probiotic 42.5

Transbiotic™

**Relaxation & Sleep** 

CalmZyme

**Stress & Cortisol** 

ReZEN

**Tissue & Skin** 

RepairZyme

**Wholefood Vitamin** 

Super CellZyme





## CUSTOMER FOCUSED SUPPORT

CLINICAL ALIGNMENT

Here at Transformation™ we do things a little differently. We believe mutual success can only be achieved when we understand the needs of your practice and/or business. A Practice Advisor will be assigned to assist you in meeting your goals and business objectives and to evaluate our effectiveness in supporting you.

We have also found each individual practice to be unique in their needs for education and/or training. We highly recommended a Clinical Alignment with our Manager of Clinical Services so we can customize your training and clinical support needs.







#### CLINICAL RESEARCH

Transformation™ believes that researching nutritional science and formulating enzyme supplements go hand in hand to meet the needs of health care professionals in their search for the highest quality products, education, and support. We actively maintain a research clinic to test and evaluate our enzyme nutrition protocols and wellness programs.

#### Research Papers











#### Science Briefs



#### Clinical Observations









# EDUCATIONAL RESOURCES & SUPPORT MATERIALS



#### **TECSEMINARS.COM**

- 2025 Workshop Series
- Biochemical Individualism Online Training
- Advanced Enzyme Certification Course

#### MyClinicianToolbox.com

- Research & Education library covering health topics from various modalities
- Check out webinars, case studies, protocols, product reference guide, and more!

## Updates, Consultations, Speaking & Education Opportunities

- Schedule time with Amy!
- Email clinic@tecenzymes.com





## HOW TO WORK WITH TRANSFORMATION®

#### Ordering Made Easy!

- Set up a practitioner account online or call toll free 1-800-777-1474
- Mon-Fri from 8:30am-5:30pm CST with 24/7 online ordering at www.transformationenzymes.com.

#### Fast & Reliable Delivery

Same day shipping. Air freight services are available for an additional charge.

#### Volume Discounts

Deeper discounts when ordering by the case, or twelve bottles or more of any product.

#### Convenience Program

• Prefer not to stock products at the office? We can ship products directly to your clients home or office each month.

#### On-Demand Fulfillment

• This "pharmacy style" system makes it easy for your patients to call or order online.

#### Dropship

Tell us where and when – We will do the rest!





## HOW TO WORK WITH TRANSFORMATION®

#### **Affiliates**

• Do you have an active following on social media? Earn commissions by promoting a coupon code to the patients, end users, and casual practitioners in your networks! Email affiliate@tecenzymes.com.

#### **Ambassadors**

 Brand Ambassadors are a contact point who refer remarketers, serious practitioners, and distributors to us. Email moreinfo@tecenzymes.com.

#### **Strategic Partners**

• This network includes functional testing, educational platforms, and business owners in related fields. Email moreinfo@tecenzymes.com.

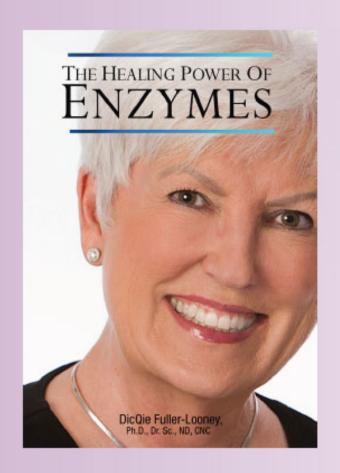
#### **Private Label**

 Build and control your personal brand. With low minimum orders, volume purchasing options, and no-cost design support, getting started is easier than you might think. Email privatelabel@tecenzymes.com.



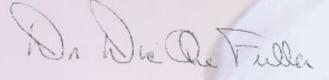






I personally believe good health is not an unobtainable privilege meant to be savored only by the fortunate, but rather it is a right that should be enjoyed by anyone who is willing to take the time to learn how to take care of his or her own body. I have dedicated myself to the idea that everyone is entitled to the healthiest and vital lifestyle they are capable of obtaining. In 1991 when I founded Transformation Enzyme Corporation, I formulated my own line of enzyme-based dietary supplements. I wanted to be sure I could provide the highest quality possible in supplementation for my family, friends, and colleagues. Today, Transformation™ continues to set the standard for enzyme therapy and of what wellness should look like.

Yours in Health,



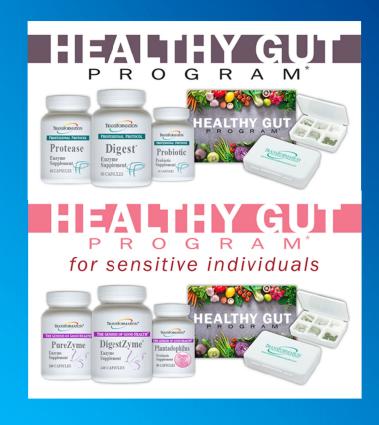


## **7 SIGNS OF A SOUND GUT**





# WORKSHOP ATTENDEE SPECIAL



10% off your order with coupon code VIRTUAL10 at TransformationEnzymes.com



**7 SIGNS OF A SOUND GUT** 





## **Contact Us!**

**Transformation Enzyme Corporation** 

TransformationEnzymes.com

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Downloads & Resources: MyClinicianToolbox.com

**Educational Opportunities: TECseminars.com** 





